



CAPABILITY STATEMENT

Company Background

Hallinan Refrigeration & Airconditioning is a locally based company that has operated in the Midwest Region since 1989. The company's mission is to provide a consistently high quality Heating Ventilation Air Conditioning and Refrigeration (HVACR) service to existing and potential clients. With a work culture committed to family-based values and work/lifestyle balance the company has been able to retain many long-term employees ensuring a strong level of industry based knowledge is maintained in the work group. Both Directors are qualified HVACR Technicians with a combined 47 years experience. This provides a high level of technical support within the organisation. Hallinan Refrigeration consists of a locally based workforce and remains a consistent sponsor of local sporting and charity organisations.

Service Capabilities

Hallinan Refrigeration & Airconditioning currently specialises in the following HVACR areas (but not limited to);

- *The design, installation, maintenance and servicing of Commercial and Residential Air Conditioning Systems*
- *The design, construction, installation, maintenance and servicing of Commercial Refrigeration Systems, Cool Rooms and Freezer Rooms.*
- *The design, installation, maintenance and servicing of Commercial Exhaust and Filtration Systems*
- *The design, installation, maintenance and servicing of Marine Refrigeration and Airconditioning Equipment*

Operational Capabilities

- Hallinan Refrigeration has an Administration Team consisting of two Directors, an Administration Manager and Operations / Human Resource Manager.
- The organisation employs nine HVACR Technicians and four Apprentices. Our ability to retain staff has enabled us to ensure newly accredited Technicians have adequate industry knowledge and training to perform at the accepted company standard.
- The business operates at 106 Anderson Street. The site includes an Office and Workshop (600 square metres). A dedicated Storeman oversees stock and customer movement within the premises.
- On-Call Services 24 / 7, 365 days a year.
- The organisation utilises simPRO operating software for all work undertaken. This centralises all operating processes with *Leads, Quotes, Jobs, Invoicing* and *Ordering* created on the system. All jobs are completed in *real time*, with pictorial representation attached to the job. Further to this a *Take 5 Safety Audit* is incorporated into simPRO ensuring relevant safety protocols and controls are implemented prior to work commencement.
- The business has an extensive vehicle fleet (including Mine Site Compliant) and an Elevated Work Platform.
- Hallinan Refrigeration & Airconditioning is an authorised distributor of Fujitsu and Daikin Air Conditioners. Currently the organisation is the leading seller of Fujitsu Air Conditioners in regional Western Australia and has been awarded the *WA Dealer of the Year 2017 -2018*.
- The company is a Fujitsu and Daikin Air Conditioner *Warranty Agent*. All warrantable work within the Midwest is assigned to the organisation.
- Hallinan Refrigeration & Airconditioning has an extensive supplier base built from 29 years of continuous operation. Subsequently we can quickly source spare parts for all Airconditioning brands and refrigeration components as required. This ensures downtime for the Client is kept to a minimum.

Company Performance

Current Maintenance Contracts

- Building Management & Works Maintenance Contract including the servicing and maintenance of schools and Police Stations in the Midwest Region.
- City Facilities Maintenance Contract including the servicing and maintenance of Geraldton's Coles Supermarket.
- Airmaster Pty Ltd Maintenance Contract including the HVACR servicing and maintenance of the Stirlings Shopping Centre.
- Co-Operative Bulk Handling Maintenance Contract including the HVACR servicing and maintenance of all sites within the Midwest Region.
- Midwest Health Facility Maintenance Contract including hospitals in Geraldton, Northampton, Kalbarri and Mullewa.
- Nazareth House Nursing Home Maintenance Contract including the servicing and maintenance of all HVACR Equipment.

Current & Previous Construction Projects

- HVAC installation at the Geraldton ALDI Supermarket
- HVAC upgrade and installation at John Willcock College.
- HVAC upgrade and installation at the Geraldton Senior College.
- Project managed the HVAC upgrade and installation at the Geraldton Courthouse (inclusive of various building works).
- HVAC upgrade and installation at Saint John of God Hospital.
- Design and construction of a new Freezer Room (1980 cubic metres) at McDonalds Wholesalers including all *Cool Room Panelling and Refrigeration Equipment*.
- Various HVAC upgrades and installations at the Boeing Defence Australia / Australian Satellite Communication Defence Station work site.
- HVAC installation at the CSIRO Geraldton Office Complex.
- Design, installation and commissioning of HVACR upgrade and replacement at various IGA Supermarkets (including Wonthella IGA, Glenfield IGA and IGA Durlacher).

Differentiators

- Both Directors having extensive technical knowledge in the HVACR Trade. This provides Client's with high quality information and advice whilst also providing our Technicians with *in-house Technical Support*.
- Hallinan Refrigeration & Airconditioning's expertise allows all Client requirements including construction and maintenance needs to be discussed. The organisation specialises in developing maintenance programmes with the aim of increasing plant reliability and avoiding unnecessary equipment *breakdowns*.
- Expertise with regards to commissioning of new HVACR installations (including attention to detail in regards to quality workmanship).
- By incorporating simPRO as its operating procedure, Hallinan Refrigeration & Airconditioning believes it has the capability to expand without detrimentally impacting the service quality to its existing and potential Clients. Our ability to achieve this and control overheads will provide further value to our customers.

Company Details

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